

SCORE "Counselors to America's Small Business" has enhanced its services to non-profit organizations. SCORE and the SCORE Foundation have created a "Non-Profit Capacity Building Workshop" and the workbook "**Business Planning Tools for the Non-Profit organizations.**" which combine business experience with theoretical practical experience in non-profit organizations.

The workshop and workbook were made possible by a grant from the W.K. Kellogg Foundation. Both are available through SCORE chapters throughout the country.

Since 1964, SCORE has assisted more than 7.3 million aspiring entrepreneurs and small business owners through counseling and business workshops.

"Non-profits need practical business skills to enhance their ability to sustain operations over a long period of time," said SCORE CEO Ken Yancey. "Non-profits also have to be run as a profitable business, the only difference being that an individual or stockholders do not profit."

SCORE also has been presenting the "Business Plan Module" of the "Non-Profit Capacity Building Workshop" at a series of regional conferences on President Bush's Faith-Based and Community Initiative in cities across the country. The conferences provide participants with a general overview of the Initiative, information about the government grants process and available funding opportunities, an overview of the legal responsibilities that come with the receipt of Federal funds and grant writing tutorials for select Federal grant programs.